

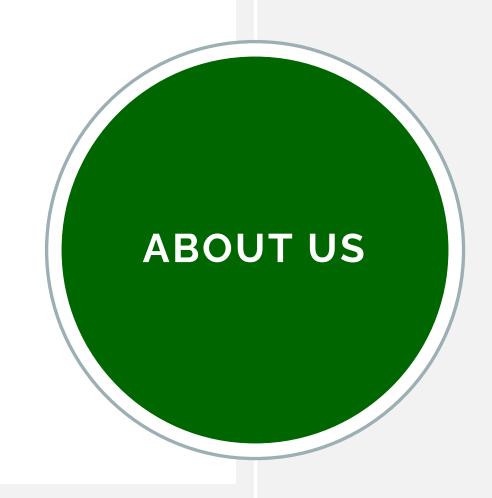


## SUSTAINABLE YOGA & LIFESTYLE PRODUCTS FOR A BETTER FUTURE

At Samarali we are all about making exciting sports products with the environment in mind.

We use our customer feedback (that's your feedback!) to actively change and evolve our products, constantly reminding ourselves that we're not just doing it for ourselves but also for the planet that we're living upon.

This is what we aim to accomplish with Samarali – working together with you, our customers and partners, to create the products you love, caring about the future we share!







## HOW DOES THE "DROPSHIPPING" WORK

Dropshipping is one of the easiest and the quickest ways to kick-start the partnership. Besides, it is a perfect way to test the demand of your customers on certain products you want to have in your shop.

Here is how can we start our partnership based on the dropshipping model:

- Fill in the form on the Dropshipping so that we know about you and your company.
- After you submit the form, we will get back to you within 2 days with a follow-up.
- The next step is agree on the products you would like to list on your website. Upon we reached that agreement we will provide you the required content and the pictures for your website.





## HOW DOES THE "DROPSHIPPING" WORK

- As soon as our products published on your website and your client purchases the product, you should let us know about the order details and provide us the shipping label. We can further discuss how you would like us to send the product to your customer and other details.
- Depending on when (during the day) we receive from you the order, we will ship the product to your client the same or the next day.
- At the same time we will prepare the invoice for payment, subtracting your margin. Otherwise, we can also agree on sending you the invoice monthly based on the accumulated sales you have on our products for the past month.
- If your customers show a demand towards our products, we advise you to purchase the stock on Wholesale prices to benefit from a bigger margin;

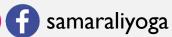




## BENEFITS OF DROPSHIPPING

- You can offer beautiful products to your customers directly from your webshop without you making any investment upfront;
- Dropshipping is a great way to test the demand of customers on specific products;
- You can further extend your product portfolio without upfront investment (very risk averse)

By offering you a dropshipping option we expect to build a long-lasting partnership based on integrity and trust!





Let us know if you have any questions

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samaraliyoga

